

"SOLE SOURCE" PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Detention Center

1. Name of product or service: ALS Less Lethal Ammunition
2. Name of product manufacturer: Pacem Defense Company
3. Name of "sole" product supplier or service provider: ALS
4. Describe in general terms the product/service you are requesting and the intended application. **We are looking to restock our ALS Less Lethal Ammunition. Due to the proprietary training, we are only certified to use ALS ammunition. To purchase another brand of ammunition, we would need to train and certify with another company.**
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services. **Due to the training and certification necessary to deploy this ammunition, it would be cost and time prohibitive to purchase different ammunition. It would also render current stock unusable when the certifications expire or change.**
6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation). **Discussion and direction from training/SORT officers Lt. Salcido and Lt. Ortega.**
7. What product supplier or service provider has your Department used until now to satisfy similar requirements? **Previous to the change to ALS, we used Lightfield Ammunition. After the switch in 2019-20 we have used ALS**



Signature of Department Head

5/1/23

Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met. Completing this form does not guarantee approval of this type of procurement.



February 16, 2023

Re: Less Lethal Munitions Sole Source Manufacturer

To Whom It May Concern:

This letter is to inform you that ALS/Pacem-Defense is the sole source manufacturer of the following items:

- ALS400 series flash bangs - which includes the ALST460 tactical blast strip, the ALSD429 tactical blast grenade and the ALST471 magnum ultra-flash stun grenade
- ALSTRMR-LE reloadable training diversionary device and the ALS1208 bore thunder muzzle bang
- ALS1202-HV high velocity rubber fin stabilized round, the ALS1209 aerial bang, and the ALS1208A bore thunder 37/40mm adapter
- We also have a proprietary recipe for use in our OC pepper spray and OC chemical grenades, which is not shared with or manufactured by anyone else.
- ALSTAC-40 - 40mm single shot launcher

We do not authorize anyone else to sell our products without our express written permission. If you have any questions, please do not hesitate to contact us.

Best Regards,

Kimberly Skinner

A handwritten signature in black ink that reads "Kimberly Skinner". Below the signature is a small logo for "ALS/PACEM DEFENSE" with the text "LESS LETHAL SYSTEMS" underneath.

DN: cn=Kimberly Skinner,
o=PACEM Defense, ou=Sales,
email=kimberly.skinner@pacem-defense.com, c=US
Date: 2023.02.16 10:50:41
-05'00'

Kimberly Skinner
Sales Manager
ALS/PACEM-Defense
850-838-8416 (Office Direct)
kimberly.skinner@pacem-defense.com (email)

Pacem Defense
4700 Providence Road
Perry, Florida 32347

www.pacem-defense.com
www.pacem-solutions.com

Pacem Solutions
2941 Fairview Park Dr.
Falls Church, VA 22042



4700 Providence Road
 Perry, Florida 32347
 Office (850) 223-40mm (4086) Fax (850)223-1911

Q U O T E

NO. 06013891
 PAGE: 1

189575

DONA ANA COUNTY DETENTION CTR
 1850 COOPER LOOP
 LAS CRUCES, NM 88005
 USA

DONA ANA COUNTY DETENTION CTR
 ATTN: ARMORY OFFICER ONLY
 1850 COOPER LOOP
 LAS CRUCES, NM 88005
 USA

| QUOTED | RFQ | SHIP VIA | F.O.B. | TERMS | SLS PREP BY | |
|----------|----------|----------|---|---------------|-------------|-----------------|
| 04/28/23 | | BEST WAY | SP | NET 30 | KHS KIMSKI | |
| LINE | QUANTITY | UM | PART NO | PRICE/UNIT | UM | EXTENSION |
| | | | THOMAS ANDERSON THOMASA@DONAANACOUNTY.ORG 575-527-3164 | | | |
| 00001 | 1250 | EA | ALS1200 HYDRO-KINETIC SHORT RANGE IMPACT BAG EXPIRES: 05/28/23 WANTED: 04/28/23 | 7.000 | | 8750.00 |
| 00002 | 1200 | EA | ALS1212T TRITON BEAN BAG EXPIRES: 05/28/23 WANTED: 04/28/23 | 6.000 | | 7200.00 |
| 00003 | 1200 | EA | ALS1202-LE RUBBER FIN ROCKET (DIRECT FIRE) EXPIRES: 05/28/23 WANTED: 04/28/23 | 5.650 | | 6780.00 |
| 00004 | 2500 | EA | ALS1208 BORE THUNDER MUZZLE BANG EXPIRES: 05/28/23 WANTED: 04/28/23 | 7.500 | | 18750.00 |
| 00005 | 1 | LT | FREIGHT FREIGHT EXPIRES: 05/28/23 WANTED: 04/28/23 | 245.000 | | 245.00 |
| 00006 | 1 | EA | PACKAGING PACKAGING EXPIRES: 05/28/23 WANTED: 04/28/23 | 123.750 | | 123.75 |
| | | | | TOTAL: | | 41848.75 |

THIS ORDER IS SUBJECT TO THE FOLLOWING LIMITATIONS,
 RESTRICTIONS, OR ADDITIONS: (1) FREIGHT & PACKAGING CHARGES
 WILL BE ADDED TO YOUR BILL. (2) BY FLORIDA STATE TAX CODES,
 ORDERS DELIVERED WITHIN THE STATE OF FLORIDA ARE REQUIRED
 TO BE ASSESSED STATE AND LOCAL SALES TAX. (3) A FEDERAL
 CONTINUED ON NEXT PAGE



4700 Providence Road
 Perry, Florida 32347
 Office (850) 223-40mm (4086) Fax (850)223-1911

Q U O T E

NO. 06013891
 PAGE: 2

189575

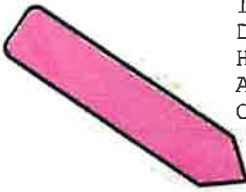
DONA ANA COUNTY DETENTION CTR
 1850 COOPER LOOP
 LAS CRUCES, NM 88005
 USA

DONA ANA COUNTY DETENTION CTR
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| 04/28/23 | | BEST WAY | SP | NET 30 | KHS KIMSKI |

| LINE | QUANTITY | UM | PART NO | PRICE/UNIT | UM | EXTENSION |
|------|----------|----|---------|------------|----|-----------|
|------|----------|----|---------|------------|----|-----------|

EXCISE TAX EXEMPTION CERTIFICATE MUST ACCOMPANY ALL ORDERS. ORDERS PLACED WITHOUT FET EXEMPTION CERTIFICATES WILL BE CHARGED FEDERAL EXCISE TAX AT 11%. (4) EXPORT OF THE COMMODITIES DESCRIBED HEREIN IS STRICTLY PROHIBITED WITHOUT A VALID EXPORT LICENSE ISSUED BY THE U.S. GOVERNMENT DEPARTMENT WITH GOVERNING JURISDICTION (STATE DEPARTMENT OR COMMERCE DEPARTMENT). (5) RETURNS ARE ACCEPTED AT ALS' DISCRETION AND ARE SUBJECT TO A 20% RESTOCKING FEE AND RETURN FREIGHT CHARGES. (6) ANY ALS LABELED PRODUCT FOUND TO BE DEFECTIVE IN WORKMANSHIP, MATERIALS OR PERFORMANCE WITHIN 5 YEARS OF PURCHASE WILL BE REPAIRED OR REPLACED AT THE DISCRETION OF ALS. ANY NON ALS LABELED PRODUCT WILL BE WARRANTIED AS PER THE OEM MANUFACTURER GUIDELINES. THE COMPANY RESERVES THE RIGHT TO REFUND ALL OR A PORTION OF THE PURCHASE PRICE IN LIEU OF REPAIRING OR REPLACING THE ITEM. LIMITATIONS & EXCLUSIONS APPLY. BY SIGNING THIS DOCUMENT, I CONFIRM THAT ALL INFORMATION CONTAINED HEREIN HAS BEEN REVIEWED FOR ACCURACY. I FURTHER AFFIRM THAT I AM AUTHORIZED TO EXECUTE BINDING ORDERS ON BEHALF OF THE ORGANIZATION NAMED ON THIS DOCUMENT.



Bryan W Bannar *Bryan W Bannar* 5/1/23
 PRINT NAME SIGNATURE DATE