

## “SOLE SOURCE” PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Dona Ana County Fire Rescue

1. Name of product or service: Novacool
  
2. Name of product manufacturer: Baum's Castorine
  
3. Name of "sole" product supplier or service provider: SW Firefighting Foam & Equipment LLC.
  
4. Describe in general terms the product/service you are requesting and the intended application. Novacool firefighting foam product is solely available through SW Firefighting Foam & Equipment LLC. \$75,000.00 per fiscal year/cycle.
  
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services. Novacool will not gum up the on board foam systems in our fire apparatus. All other firefighting foams used in the past, have gelled or gummed up our on-board foam systems, causing thousands of dollars in repairs and parts replacement. Novacool foam requires less product to be mixed with water during application on fire scenes, which in turns saves money.
  
6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation). We (DAFR) received a notification from Baum's Castorine Co. Inc. advising that the only vendor for Dona Ana County, New Mexico.

7. What product supplier or service provider has your Department used until now to satisfy similar requirements? We have used SW Firefighting Foam & Equipment LLC, until the maximum dollar amount is reached during a single fiscal year.



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Signature of Department Head

3-8-2024

Date

(Attach Quote and Use Additional Sheets As Necessary)

\*\*This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met. Completing this form does not guarantee approval of this type of procurement.



**Baum's Castorine Co., Inc.**  
Manufacturing Chemists Since 1879

February 2, 2024

Doña Ana County  
Fire Administration  
1430 Portland Dr.  
Las Cruces, NM 88007

SW Firefighting Foam & Equipment, LLC, 25A Lone Pine Ridge, Santa Fe, NM 87505, is authorized to represent and sell the Baum's Novacool® UEF and has this exclusive authorization for all of Doña Ana County, New Mexico. Baum's Castorine Co. Inc. and Paul H. Berger have developed Baum's Novacool® UEF brand of firefighting foam and Baum's Castorine Co. Inc. is the only manufacturer of it.

Sincerely,

Paul H. Berger  
Baum's Castorine Co. Inc.

[www.baumscastorine.com](http://www.baumscastorine.com)

**From:** [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us)  
**To:** [Michael Perez](#)  
**Subject:** State of New Mexico :: Sole Source / Emergency Submission  
**Date:** Friday, November 1, 2024 3:56:27 PM

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Greetings,

Your Sole Source/Emergency Procurement request has been SUCCESSFULLY SUBMITTED and is pending State Purchasing Division approval for posting to the GSD Website. Once approved, you will receive an email notification advising that your request has been posted. Please keep the document number referenced below in a convenient place. You will need this number to search the Sole Source/Emergency website for status updates to your request.

Document Number ID: 50-C0009-24-CP442

For Sole Sources:

In the future, any amendment to a sole source contract that adds to or changes or impacts in any way any of the terms and conditions listed below (which are set forth in statute, see Section 13-1-126.1. NMSA 1978), the sole source must be reposted for a new, additional 30 day period.

- (1) If the parties to the proposed contract change;
- (2) if the nature and quantity of the service, construction or item of tangible personal property being contracted for, changes; and
- (3) if the contract amount changes.

Please email all inquiries to:[GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us).

Sincerely,

General Services Department

State Purchasing Division

**Thank you for your submission.**

**The procurement will be reviewed by one of our buyers.**

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Print

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**Agency :** C0009 - DONA ANA COUNTY  
**Procurement Number :** 50-C0009-24-CP442  
**Next Step :** REVIEW  
**Uploaded Files :** Sole Source Determination: SW Firefighting Foam & Equipment\_Sole Source\_Request.pdf  
**Completed date :** Friday, November 1, 2024 3:56 PM  
**Completed by :** Michael Perez

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