

"SOLE SOURCE" PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Las Cruces Fire Department

1. Name of product or service: "Decon Tect" Decon kit
2. Name of product manufacturer: First Line Technology
3. Name of "sole" product supplier or service provider: First Line Technology
4. Describe in general terms the product/service you are requesting and the intended application.
This is a specific technology and brand of hazardous materials decontamination equipment for use by the Las Cruces Fire Dept. Hazmat Response Team
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services.
The electrostatic sprayers and Dahlgren solution as a kit are only available through First Line Tech. They greatly reduce cross-contamination and decrease use of water for Decon operations.
6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).
Please see the attached Sole Source letter from First Line Tech.
7. What product supplier or service provider has your Department used until now to satisfy similar requirements?
The last similar equipment purchase was made over 10 years ago and I do not have any accurate information available regarding the supplier(s) used at that time.

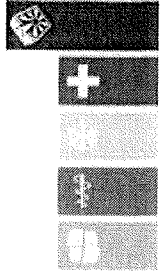
[Signature] Battalion Chief, LCFD

Signature of Department Head

2/28/2019
Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met. Completing this form does not guarantee approval of this type of procurement.



January 28, 2019
 Battalion Chief Cody Haver
 Las Cruces Fire Department
 PO Box 20000
 Las Cruces, NM 88004

First Line Technology, LLC (FEIN 20-0247713) is the sole-source provider of the **FiberTect and Dahlgren Decon sold individually and in Kits that are part of the DeconTect product line** used in personnel, equipment and infrastructure decontamination.

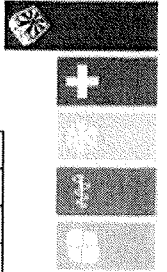
FiberTect is the only technology that provides dry decontamination without the need of water, other liquids, or additives to achieve greater than 95% chemical and particulate efficacy. FiberTect also is the only decontamination technology that has successfully been tested to be compatible with all other fielded decontamination technologies and is compatible with all materials.

FiberTect is a three layer, inert, flexible, drapable, nonwoven composite substrate for absorbing and adsorbing chemical warfare agents (CWA), toxic industrial chemicals (TICs), and pesticides. FiberTect is self-contained and packaged for easy use, storage, and transport. Materials used in the outside layers may vary to provide both absorption and adsorption properties and multiple functional uses.

First Line is the exclusive patent licensee and manufacturer of Dahlgren Decon. Dahlgren Decon is a three-component solution that can immediately decontaminate chemical and biological warfare agents. Dahlgren Decon can be used on personal protective equipment (PPE), equipment, and critical infrastructure. Dahlgren Decon has at least a 10-year shelf life in storage and will be efficacious for at least six hours after being mixed with any available water source – fresh water, salt water, and brackish water are all proven effective. Live-agent testing indicates that the surfactant-based decontamination formula with Dahlgren Decon is the only product on the market that is capable of 100% neutralization of HD in less than 2 minutes, 100% neutralization of GD in 5 minutes, and approximately 95% neutralization of VX in 15 minutes with no toxic byproducts observed. Dahlgren Decon is can decontaminate 100% of fentanyl in less than 5 mins after application.

The following is a brief listing of DeconTect products that First Line Technology is the sole-source manufacturer and provider for:

Item	Item ID
Dahlgren Decon (DD) - 22 oz-Case of 5 RTU	DD-022-05-RTU
FastGrab Decon Kit - Red	FGD-EMS-001-R
FastGrab Decon Kit - Yellow	FGD-EMS-001-Y



FastGrab Decon Kit - Green	FGD-EMS-001-G
FiberTect Wipe (6" x 12") POLY	FBT-PAD-6X12
4'x4' FiberTect SP Pad	FBT-PAD-48X48-02
4'x4' Shuffle Pits w/ 3 pack of FBT Pads	FLT-SP-4X4-FBT3
Dahlgren Decon (DD) - 22oz Tactical Sprayer with Pouch-Black	DT-TS-22MB-B
Dahlgren Decon (DD) Part A Surfactant - 5 Gallon	DD-PARTA-5GAL

This letter is to certify that First Line Technology is the only supply source for these products and individual components. If you have any questions regarding this letter, please contact me by phone at (703) 214-4567 or by email at akapoor@firstlinetech.com.

Sincerely,

Amit Kapoor
President



Quote: QUO-04396-N1P5J9

To:

Las Cruces Fire Dept
 PO Box 20000
 Las Cruces, NM 88004

From:

First Line Technology
 3656 Centerville Drive, Suite 4
 Chantilly, VA 20151
 Phone: (571) 471-2414
 Sales Rep: Keyeck, Brian

Summary

Total Amount:	\$12,320.00	Quote Date:	8/15/2018
Shipping Method:	Best Way	Effective From:	8/15/2018
Requested Delivery Date:		Effective To:	9/15/2018
Payment Terms:	PrePaid		
FOB From:	FOB Origin		
Comments:			

Shipping Information

Ship To:

Bill To:

Las Cruces Fire Dept
 PO Box 20000
 Las Cruces, NM 88004

Details

Line Item	Item ID	Item Description	Qty	Unit Price	Line Discount	Line Sub Total
1	FLT-SP-4X4-FBT3	4' x 4' Shuffle Pit w/ 3 Pack FiberTect Pads [Open Market]	2.00	\$750.00		\$1,500.00
4' x 4' Shuffle Pit w/ 3 Pack FiberTect Pads						
2	FBT-PAD-48X48-02	4' x 4' - 2 Pack FiberTect Pads [Open Market]	2.00	\$300.00		\$600.00
4' x 4' - 2 Pack FiberTect Pads						
3	FGD-EMS-001-R	FastGrab Decon Kit Red [Open Market]	2.00	\$850.00		\$1,700.00
FastGrab Decon Kit (2 200mL DD RTU, 10 FBT 12x12, 4 FBT Mitt L, 4 RDK, Red Bag)						
4	FGD-EMS-001-Y	FastGrab Decon Kit Yellow [Open Market]	1.00	\$850.00		\$850.00

FastGrab Decon Kit (2 200mL DD RTU, 10 FBT 12x12, 4 FBT Mitt L, 4 RDK, Yellow Bag)						
5	FGD-EMS-001-G	FastGrab Decon Kit Green [Open Market]	1.00	\$850.00		\$850.00
FastGrab Decon Kit (2 200mL DD RTU, 10 FBT 12x12, 4 FBT Mitt L, 4 RDK, Green Bag)						
6	MG200ESK	Electrostatic Sprayer with battery, charger, and nozzle wrench [Open Market]	2.00	\$740.00		\$1,480.00
Electrostatic Sprayer with battery, charger, and nozzle wrench						
7	DD-022-05-RTU	Dahlgren Decon (DD) - 22 oz-Case of 5 * [Open Market]	5.00	\$475.00		\$2,375.00
Dahlgren Decon (DD) - 22 oz-Case of 5 Ready to Use						
8	FBT-PAD-6X12	FiberTect Wipe (6" x 12") POLY [Open Market]	100.00	\$14.00		\$1,400.00
Fibertect 6 x 12 Pad/Wipe						
9	DD-PARTA-5GAL	Dahlgren Decon (DD) Part A Surfactant - 5 Gallon [Open Market]	2.00	\$195.00		\$390.00
Dahlgren Decon (DD) Part A Surfactant - 5 Gallon						
10	DT-TS-22MB-B	Dahlgren Decon (DD) - 22oz Tactical Sprayer with Pouch-Black [Open Market]	2.00	\$100.00		\$200.00
Dahlgren Decon (DD) - 22oz Tactical Sprayer with Pouch-Black						
11	MN-SCUT-ACP	S-Cut ACP – Replacement Blades [Open Market]	1.00	\$89.00		\$89.00
S-Cut ACP - Replacement blades (4 round blades & 4 hygienic covers)						
12	MN-SCUT-501	S-CUT 501 (with extra blade and hygienic cover) [Open Market]	2.00	\$343.00		\$686.00
S-CUT 501 (with extra blade and hygienic cover)						
13	Shipping	Shipping and Handling [Open Market]	1.00	\$200.00		\$200.00
Shipping and Handling						
FEIN: 20-0247713				Total Tax		
DUNS: 141880034				Total		\$12,320.00
CAGE CODE: 3PGJ2						

These terms govern First Line Technology Quotes and Invoices unless more specific terms are indicated on the face of the Quote or Invoice. Governing Law. This sale shall be governed by the laws of the Commonwealth of Virginia, without regard to conflicts of laws rules. Title; Risk of Loss. Title to products and risk of loss passes when the products leaves First Line Technology's warehouse (FOB Origin) unless otherwise indicated on the face of the Quote or Invoice. Warranty and Return Policy. First Line Technology's return and exchange policy can be found at <http://www.firstlinetech.com/company/warranty-return-policy>. Limitation of Liability. First Line Technology is a Limited Liability Company formed in the Commonwealth of Virginia. Transshipment. No transshipment without express consent of First Line Technology and only in accordance with U.S. laws. Finance Charges. Payment terms are as indicated on the face of the Quote or Invoice, if no terms exist then terms are PrePaid. Monthly finance charges will be assessed at a rate of 18% APR, compounding daily beginning after the payment due date. A minimum finance charge of \$35.00 will apply to all late payments.

Products marked with a (*) are subject to U.S. export controls under the International Traffic in Arm Regulations [or Export Administration Regulations]. Export without proper authorization is prohibited by law.

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- NEWS
- CONTRACTS & OTA
- WARRANTY, RETURNS & EXCHANGES
- TERMS OF USE
- PRIVACY POLICY

CONTACT

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CHANTILLY, VA 20151

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