

"SOLE SOURCE" PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Risk Management

1. Name of product or service: WAVE Plus Instant Notification System
2. Name of product manufacturer: SecureTech
3. Name of "sole" product supplier or service provider: SecureTech
4. Describe in general terms the product/service you are requesting and the intended application.
A wireless security/notification system that can broadcast over L.C.P.D and D.A.S.O radio frequencies when silent alarm buttons are pushed in the event of an active shooter or terrorist event
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services.
It is wireless. It can work on county server to send email and text alerts. It can broadcast alerts on LCPD and DASO radio frequencies with specific alerts and messages.
6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).
I could not locate a comparable product. I conducted searches on Google, Yahoo, and reviewed existing vendors.
7. What product supplier or service provider has your Department used until now to satisfy similar requirements? The County has never satisfied this need before. 3rd District Court obtained the system first. LCPS will likely install soon. I'm also looking for a product that integrates with other local governmental agencies.

Bla. Duvant
Signature of Department Head

9 Oct 2019
Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met.
Completing this form does not guarantee approval of this type of procurement.

SecureTech Systems, Inc.

October 8, 2019

Dona Ana County, Legal/Risk Management
845 N Motel Blvd.
Las Cruces, New Mexico 88007

Re: SecureTech WAVE Plus Instant Notification System

Dear Sirs,

This letter is to confirm that SecureTech Systems, Inc. is the manufacturer and SOLE supplier of the WAVE Plus wireless instant notification system.

The WAVE Plus has a unique combination of features that are not available from any other systems. These include the following:

1. The WAVE Plus can broadcast alarm messages over up to four different radio frequencies.
2. The WAVE Plus can send emails and text messages as well as making phone calls.
3. The WAVE Plus has capacity for up to 10,000 unique alarm messages.
4. A wide range of wireless buttons and other sensors are available with the WAVE Plus. The sensors used by the system have the longest range and are the most robust wireless technology available. All wireless sensors are fully supervised by the system.
5. The WAVE Plus can generate printable reports directly from the touchscreen or remotely through the web interface.
6. Virtual buttons which trigger the WAVE Plus can be installed on PCs within a local area network.
7. Alarms can be configured to require acknowledgement on the system. If the alarm is not acknowledged within the set time, it will repeat and escalate by transmitting an alarm message to additional devices.
8. The WAVE Plus control panel includes a touch screen and microphone. There is also a web interface available for remote viewing or configuration of the system. Its user-friendly configuration makes it easy for end users to change messages, add sensors or re-configure the system as their needs change.
9. The WAVE Plus is a self-contained system with a back-up battery and integral speaker.

The WAVE is manufactured in Texas with materials that are made in the USA. SecureTech is a HUB-certified, woman-owned business which has been in business since 1994.

Yours,



J Goldenberg

4500 Fuller Drive, Suite 135 Irving, TX 75038
Phone (817) 869-0569 Fax (817) 869-0570
www.securetechwave.com

WAVE Plus System Proposal for Dona Ana County, NM

August 19, 2019

Item	Description	Quantity	Cost	Total
1	WAVE Plus Control Panel	1	\$7,900.00	\$7,900.00
2	Single Button Duress Alarm	21	\$125.00	\$2,625.00
3	Repeater	4	\$600.00	\$2,400.00
4	Mushroom Button	3	\$350.00	\$1,050.00
5	Additional Radio Interface	2	\$450.00	\$900.00
6	On Site Set-up and Training	1	\$950.00	\$950.00

** Please note that this quote does NOT include state and local taxes at applicable rates.

Total \$15,825.00

Key Features

- Wireless receiver can handle 900MHz wireless spread spectrum technology
- Control panel includes hard wired inputs/outputs for integration with other systems
- Email and Text Messaging options are available
- Control panel includes touch screen for programming
- Includes backup battery
- No wires other than a 110 VAC outlet needed
- Control panel is locked with a key for security
- Convenient eyehooks to mount wall unit
- Two year limited warranty standard with all WAVE systems
- Customer must provide a radio for each control panel if 800 MHz or any other non-standard frequencies (such as digital or trunked networks) are specified for Sheriff, Police or other radios
- This quote is valid for six months from the issue date
- SecureTech's standard terms and conditions apply

Accepted By: _____

Date: _____