

“SOLE SOURCE” PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Dona Ana County Fire & Emergency Services.

1. Name of product or service: Annual Breathing Air Compressor Service/Testing.
2. Name of product manufacturer: Bauer Breathing Air Compressors
3. Name of “sole” product supplier or service provider: Artesia Fire Equipment.
4. Describe in general terms the product/service you are requesting and the intended application. Requesting Artesia Fire Equipment to provide Service and Testing for Breathing Air Compressors throughout the County Fire Stations.
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services. The Services are not unique, it’s the distance that other Vendors must travel in order to deliver service to Dona Ana County. The second nearest vendor is approximately 12 hours away.
6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).
 - EKS Enterprises Inc.- 720 South St. Nacogdoches, TX. 75964 (936) 564-3483
 - Douglas Safety Systems- 2655 N.M-30 Sanford, MI 48657- 1-800-316-3255
7. What product supplier or service provider has your Department used until now to satisfy similar requirements? We (Dona Ana County) has always used Artesia Fire Equipment for this service and testing.



Signature of Department Head

9/26/2013

Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a “Sole Source” procurement criterion is met.
Completing this form does not guarantee approval of this type of procurement.



BAUER COMPRESSORS, INC.

1328 AZALEA GARDEN ROAD
NORFOLK, VIRGINIA 23502
TELEPHONE: (757) 855-6006
SALES FAX: (757) 857-1041

March 4, 2013

Dona Ana County Fire & Emergency Services
Attn. Fire Administration
845 N. Motel Blvd
Las Cruces New Mexico 88007

Dear Sir / Madam,,

Please accept this letter as written confirmation that Artesia Fire Equipment, Inc. (1014 S. First Street, Artesia NM 88210, 575-746-2426) is the sole authorized Bauer Distributor for the Municipal Fire Market in the State of New Mexico.

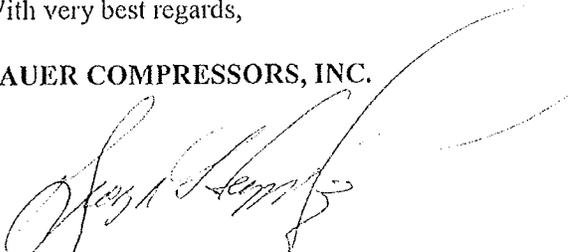
This authorization pertains to sales and service of Bauer Compressors and Accessories for the Municipal Fire Market as well as the breathing air market in general. Artesia Fire Equipment is able to offer not only sales; but service as well in the form of installation, start up & training, maintenance contracts and other types of after-sales service. In addition Artesia Fire Equipment is a source for Genuine Bauer Replacement parts and consumables.

Artesia Fire Equipment has Bauer Factory Trained Technicians on staff to assist with any service related situation. I am certain you will find the staff at Artesia Fire Equipment not only extremely capable and knowledgeable but also eager to be of assistance.

If I may be of further assistance, please let me know.

With very best regards,

BAUER COMPRESSORS, INC.



George R Hoppe, Jr.
Sales Engineer, Breathing Air Products

Artesia Fire Equipment, Inc.

Quotation

PO Box 1367
 1014 S. First St.
 Artesia, NM 88210

DATE	Quote NO.
8/30/2013	11627

Phone# 800-748-2076 Art. / 888-477-9055 Alb.

Roll 5391

NAME / ADDRESS
Dona Ana County ACCOUNTS PAYABLE 845 North Motel Boulevard Las Cruces, NM 88007 Purch Fax: 575-525-5930

SHIPPING ADDRESS
Chaparral FD, Fair Acres FD Anthony FD, Dona Ana FD Las Alturas FD, Garfield FD -

PRICES MAY CHANGE AFTER: 9/25/2013

ATTENTION:	CUSTOMER REF. NO.	REP	FOB	TERMS	
Eric Crespin		Sam		Net 30	
ITEM	DESCRIPTION	QTY	EACH	AVAILABILITY	TOTAL
Labor-Bauer	Bauer Breathing Air Compressor Maintenance: - Perform On-site Annual Maintenance on Bauer Breathing Air Compressors located at Chaparral FD, Fair Acres FD, Anthony FD, Dona Ana FD, Las Alturas FD, and Garfield FD Includes operation check, install new filters, and change oil (if needed) on all units. **This will be performed during a single trip.** Parts Needed:	1	2,000.00		2,000.00T
BA-060037	Bauer Purification Cartridge w/Securus	5	143.00		715.00
BA-N00070	Bauer Inlet Filter Element	5	15.00		75.00
BA-OIL-0024G	Bauer Synthetic Oil, compressor, gallon	5	75.00		375.00
BA-N25326	Oil Filter Element	5	17.50		87.50
LF-X58678	X-pend Purifier Cartridge, fits FC-2004-TS	1	71.00		71.00
LF-X58798	X-pend Purifier Cartridge, fits FC-2007-TS	1	81.00		81.00
AirQuality-Ann...	Annual NFPA 1989 Air Quality Test of Breathing Air. Dual sample- pre-filter change and after. (when performed during annual maintenance trip) *Any additional parts or labor needed will be extra. Labor Sales Tax	6	350.00		2,100.00T
<i>Authorized New Mexico BAUER Sales and Service</i>			TOTAL		\$5,809.44

Late payment charges shall be paid on the unpaid balance due at the rate of 2% per month.

SIGNATURE _____