"SOLE SOURCE" PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: La Mesa Volunteer Fire Department and South Valley Fire Department

1. Name of product or service: **Bauer Unicus III Cylinder Recharging Station**
2. Name of product manufacturer: **Bauer**
3. Name of "sole" product supplier or service provider: **Artesia Fire Equipment**
4. Describe in general terms the product/service you are requesting and the intended application. **The integrated design combines a high pressure compressor, breathing air purification system, air storage system, cascade fill panel and containment fill station into one user friendly work station. It will be used to fill SCBA bottles.**
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services. **The integrated design combines a high pressure compressor, breathing air purification system, air storage system, cascade fill panel and containment fill station into one user friendly work station. Artesia Fire Equipment has an inhouse field service technician who could come out and service the compressors. It will be used to fill SCBA bottles.**
6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).
   LN Curtis (Travis Sparks) Eagle air Compressors Verbal over cell phone
   MES (Hugo Arreola) Scott Brand compressors Verbal over cell phone
7. What product supplier or service provider has your Department used until now to satisfy similar requirements? **County standard for Bauer brand compressors. Fairacres, Las Alturas, Organ, Dona Ana, Garfield, Anthony, and Chaparral fire departments all have a Bauer Brand SCBA compressor.**

Tom Dale 03-10-15

Signature of Department Head Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met. Completing this form does not guarantee approval of this type of procurement.

BAUER COMPRESSORS, INC.

1328 AZALEA GARDEN ROAD
NORFOLK, VIRGINIA 23502
TELEPHONE: (757) 855-6006
SALES FAX: (757) 857-1041

March 4, 2015

Dona Ana County Purchasing Department
Attn. Tom Ontiveros
845 N. Motel Blvd
Las Cruces New Mexico 88007
Ref. La Mesa VFD

Dear Mr. Ontiveros,

Please accept this letter as written confirmation that Artesia Fire Equipment, Inc. (1014 S. First Street, Artesia NM 88210, 575-746-2426 or 7011 Huseman Pl SW, Albuquerque NM 87121, 505-877-9055) is the sole authorized Bauer Sales & Service Distributor for the Municipal Fire Market in the State of New Mexico.

This authorization pertains to sales and service of Bauer Compressors and Accessories for the Municipal Fire Market as well as the Breathing Air Market in general. Artesia Fire Equipment is able to offer not only sales; but service as well in the form of installation, start up & training, maintenance contracts and other types of after-sales service. In addition Artesia Fire Equipment is a source for Genuine Bauer Replacement parts and consumables.

Artesia Fire Equipment has Bauer Factory Trained Technicians on staff to assist with any service related situation. I am certain you will find the staff at Artesia Fire Equipment not only extremely capable and knowledgeable but also eager to be of assistance.

If I may be of further assistance, please let me know.

With very best regards,

BAUER COMPRESSORS, INC.

George R Hoppe, Jr.
Regional Sales Manager, Breathing Air Products

Artesia Fire Equipment , Inc.

Quotation

PO Box 1367
1014 S. First St.
Artesia, NM 88210

Phone# 800-748-2076 Art. / 888-477-9055 Alb.

DATE	Quote NO.
3/3/2015	**14307**

NAME / ADDRESS	SHIPPING ADDRESS
Dona Ana County ACCOUNTS PAYABLE 845 North Motel Boulevard Las Cruces, NM 88007 Purch Fax: 575-525-5930	DONA ANA COUNTY La Mesa FD tomontiveros@aol.com

PRICES MAY CHANGE AFTER: 3/31/2015

ATTENTION:	CUSTOMER REF. NO.	REP	FOB	TERMS
Tom		Ronny		Net 30

ITEM	DESCRIPTION	QTY	EACH	Availability	TOTAL
BA-UNICUS III	Bauer UNIII/13H-E1 Unicus III SCBA Cylinder Recharging Station, 6000 psi., 13-cfm 4-stage, 230vAC single-phase 10-hp motor, 3-position NFPA Fill Station, (2)6000 ASME cylinders, P2H Securus Purification System, std features (includes shipping)	1	43,489.00	8-10 weeks	43,489.00
	*Factory Installed OPTIONS:				
BA-Option	Additional 6000 psi ASME storage cylinder	2	2,828.00		5,656.00
BA-Option	Remote Fill w/Cabinet Enclosed Hose Reel & 75' Fill Hose assy.	1	2,452.00		2,452.00
BA-Option	Electronic Carbon Monoxide Monitor w/Calibration Kit	1	3,324.00		3,324.00
Setup/Train	On-site Setup and Training: Includes Delivery, unloading and placement with forklift, Setup and Operation Training, and initial NFPA Air Quality Test (to be performed in a single trip)	1	1,600.00		1,600.00
	*NOTE: (does not include electrical hook-up)				

NM Sole Source Distributor for Bauer Compressors

TOTAL $56,521.00

Late payment charges shall be paid on the unpaid balance due at the rate of 1.5% /month as per NMSA 13-1-158.

SIGNATURE _____

Artesia Fire Equipment , Inc.

Quotation

PO Box 1367
1014 S. First St.
Artesia, NM 88210

Phone# 800-748-2076 Art. / 888-477-9055 Alb.

DATE	Quote NO.
8/18/2014	**13089**

NAME / ADDRESS
Dona Ana County ACCOUNTS PAYABLE 845 North Motel Boulevard Las Cruces, NM 88007 Purch Fax: 575-525-5930

SHIPPING ADDRESS
SOUTH VALLEY VFD ATTN: CHIEF ALBERT FLORES LAS CRUCES, NM - aflores@mvrda.org

PRICES MAY CHANGE AFTER: 9/17/2014

ATTENTION:	CUSTOMER REF. NO.	REP	FOB	TERMS
CHIEF ALBERT FLOR...		Ronny	DESTINATION	Net 30

ITEM	DESCRIPTION	QTY	EACH	AVAILABILI...	TOTAL
BA-UNICUS III	Bauer UNIII/ 13H-E1, UNICUS 111, SCBA Cylinder compressor/fill station. 6000 psi, 13-cfm, 4-stage, 230 volt ac, single phase, 10-hp motor, 3-position NFPA fill station. (2) 6000 ASME cylinders. P2H Securus purification system. std features. *factory installed options:	1	44,634.00		44,634.00
BA-Option	Additional 6000 psi ASME Storage cylinder	2	2,828.00		5,656.00
BA-Option	Electronic carbon monoxide monitor w/Cal kit.	1	3,324.00		3,324.00
Setup/Train	On-site Set-up and Operation training. Includes initial Air quality test, unloading and placement with forklift during a single trip. * NOTE: DOES NOT INCLUDE ELECTRICAL HOOK-UP)	1	1,250.00		1,250.00

Your business is very much appreciated!

TOTAL $54,864.00

Late payment charges shall be paid on the unpaid balance due at the rate of 1.5% /month as per NMSA 13-1-158.

SIGNATURE _____