

“SOLE SOURCE” PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Doña Ana County Sheriff's Department

1. Name of product or service:
 - a. Colt SMG 9mm Conversion
 - b. Conversion Kit M16A3 (16.25" BBL)
 - c. FX 9mm Red and Blue Marking Cartridges
 - d. FX 5.56 Red M4/M16 and Blue Marking Cartridges
 - e. 5.56 FX Magazine 30RD
 - f. 9mm FX Non-Marking
2. Name of product manufacturer: Simmunition
3. Name of "sole" product supplier or service provider: Neve's Uniforms
4. Describe in general terms the product/service you are requesting and the intended application.
 - The Simmunition equipment requested consists of AR-15 Long Rifle Conversion kits, the associated marking cartridges / non-marking cartridges which are caliber specific, and magazines. The kits will be utilized to convert existing issued weapons from lethal to non-lethal training capability. This equipment will be utilized to conduct reality based training scenarios for law enforcement in accordance with training requirements and to minimize liability. Such liability may be incurred for failure to train or inadequate training under Popow v. City of Margate and Canton v. Harris.
5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services.
 - The Simmunition equipment requested allows conversion of individual issued, existing weapons. This permits personnel to utilize the same weapons they carry in the field for training and to deploy non-lethal marking cartridges from that same weapon system. Such equipment prevents the introduction of lethal weapons and ammunition into the training environment while still allowing live fire capability in realistic training scenarios. This ensures the safety of students, training staff, and role

players participating in the reality based training while ensuring realistic training is conducted over high risk situations.

- This agency has used Simmunition products for several years and the products are only compatible with simmunition manufactured equipment and cartridges. To seek an alternate manufacturer would require a change in existing equipment which would incur an additional expenditure for the agency.

6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).

- Previous equipment purchases of Simmunition safety equipment from Neves Uniforms resulted in the direction that they were the sole source supplier for New Mexico.

7. What product supplier or service provider has your Department used until now to satisfy similar requirements?

- Same – Neves Uniforms



Signature of Department Head

11/7/13

Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met. Completing this form does not guarantee approval of this type of procurement.

6 LOCATIONS TO SERVE YOU

2520 San Mateo N.E.
Albuquerque, New Mexico 87110
(505) 266-0507 Fax:(505) 266-0326

2538 Camino Entrada #200
Santa Fe, New Mexico 87507
(505) 474-3828 Fax:(505) 474-0197

NEVE'S

UNIFORMS & EQUIPMENT

Corporate Office

5120 Osage St. #200 Denver, Colorado 80221
(303) 455-7000 • (800) 530-2015 Fax: (303) 455-4407

525 E Fountain Blvd. #130
Colorado Springs, Colorado 80903
(719) 536-5134 Fax (719) 637-0977

105 New York Street
Rapid City, South Dakota 57702
(605) 399-1600 Fax:(605) 399-1344

2810 W 3rd Street #0
Sioux Falls, South Dakota 57104
(605) 332-1150 Fax (605) 332-3775

QUOTATION REQUEST # B-3443
DATE: 10/28/2013

NAME: DONA ANA COUNTY SHERIFFS DEPT.
ADDRESS: 845 N. MOTEL BLVD
LAS CRUCES ,NM 88007

ATTN: LUIS CORRALES
PHONE NO: (575)525-1911
FAX NO: (575)525-8852

| LOT # | DESCRIPTION | PRICE |
|-----------|---|----------|
| 5306736 | CONVERSION KIT COLT SMG 10 @ 738.00 EA= | 7380.00 |
| 5306585 | CONV KIT M16A3 CARBINE (16.25" BBL) 4 @ \$741.00 | 2964.00 |
| 5308990 | M4/M16/AR 15 CONVERSION BOLT 5 @ \$317.00 EA | 1585.00 |
| 5307191 | FX 9MM RED W/LEAD PRIMERS CASE/1000 5 @ \$515.00 | 2575.00 |
| 5307192 | FX 9MM BLUE W/LEAD PRIMERS CASE/1000 5 @ \$515.00 | 2575.00 |
| 5358311 | FX 5.56 RED M4/M16 CLIPPED PRIMERS 2 @ \$660.00 | 1320.00 |
| 5358312 | FX 5.56 BLUE M4/M16 CLIPPED PRIMERS 2 @ \$660.00 | 1320.00 |
| 5310560SP | 5.56 MAGAZINE 30RD 15 @ \$55.00 | 825.00 |
| 5307199 | 9MM FX NON-MARKING 1000RDS/CASE 1 @ \$522.00 | 522.00 |
| | SHIPPING | 198.00 |
| | | 21264.00 |
| | ORIGIONAL PURCHASE ORDER AND ORIGIONAL F.E.T. | 0.00 |
| | FORM SIGNED IN BLUE INK REQUIRED FOR ORDER | 0.00 |
| | | 0.00 |
| | | 0.00 |

PRICES GOOD FOR 90 DAYS AND ARE SUBJECT TO MANUFACTURE OVERSIZE CHARGES.

We are pleased to submit the above quotation as requested. If you should require additional information, catalogs, or samples please feel free to contact me.

TERMS NET 30 DAYS

SUBMITTED BY: ANDREW BYERS

DELIVERY:

SIGNED: 

POLICE - FIRE - SECURITY - PUBLIC SAFETY - EMS - INDUSTRIAL - COMMERCIAL

GENERAL DYNAMICS
Ordnance and Tactical Systems

March 7, 2013

SOLE SOURCE SIMUNITION® PRODUCTS

There exists a Distribution Agreement between Neve's Uniform & Equipment located at 5120 Osage Street, Ste. 200, Denver, Colorado and General Dynamics Ordnance & Tactical Systems Canada of Le Gardeur, Quebec dated the January 1, 2013.

The intent of this Agreement is to establish as the sole agent for the management and distribution of SIMUNITION® Products, to include but not limited to:

| | |
|------------------------------------|-----------------------------------|
| FX® Marking Cartridges | CQT® Cartridges |
| FX® Conversion Kits | Greenshield® Frangible Ammunition |
| FX® 8000/9000 Protective Equipment | |
| Securi-Blank® Cartridges | |

In the territory consisting of New Mexico.

Therefore, Neve's Uniform & Equipment is currently the sole source Distributor for SIMUNITION® Products in the territory where your facility is located.

Sincerely,

Brian M. Berger

Brian M. Berger
VP Business Development

Cc: Gene Wallace

** Pls Note: Simunition® FX® Conversion Kits are manufactured for the sole use of the FX® Marking Rounds, CQT® and Securi-Blank™ Rounds Only

P.O. Box 576, Avon, Connecticut, USA 06001-0576
www.simunition.com
Tel.: (860) 404-0162 --Tel.: (800) 465-8255 -- Fax: (860) 404-0169

SIMUNITION