

“SOLE SOURCE” PROCUREMENT JUSTIFICATION

Sole source purchases are goods and services available from only one vendor. There may be just one vendor because of patents or copyrights or simply because the vendor is the only one which supplies the good or service. Using Department must provide a written explanation as to why only this particular product/service is acceptable and why no other will be suitable or acceptable to meet the need. A quote must accompany this form.

Department name: Dona Ana County Sheriff's Department

1. Name of product or service: Tiburon Total Enforcement Records Management System
2. Name of product manufacturer: Tiburon- A TriTech Software Systems Company
3. Name of “sole” product supplier or service provider: Tiburon
4. Describe in general terms the product/service you are requesting and the intended application.

Tiburon gave notice for end of life for their Priors RMS product in 2013 to be effective in 2014. There has been no support for the Priors product since then. Total Enforcement is Tiburon's replacement product, designed to seamlessly integrate Priors data. This request is for the upgrade from Priors RMS to Total Enforcement.

5. Describe the unique features/capabilities/characteristics that distinguish it from other products/services.

The Records Management System is one half of a system; the other half is the Computer Aided Dispatch System (CAD) used by MVRDA to dispatch calls for service. MVRDA uses the Tiburon Dispatch Now system. The two systems work together seamlessly to transfer information from dispatched calls to the RMS where additional data and information is added to the call of origin. This ensures accurate accounting of calls for service and officer reporting. By upgrading to Total Enforcement, any cost for replacing or building and maintaining an interface to the CAD system is eliminated.

See addendum #1 for the list of event information created by CAD and transferred to RMS.

The issue of data conversion and migration is a major factor, considering the massive amount of data on the database entered by both the Sheriff's Dept. and Las Cruces Police Dept. over the course of thirteen years.

Further delay in obtaining the RMS system with conversion and migration of data could result in the loss of massive amounts of existing data on the obsolete server where it

currently resides. The impact would be catastrophic for the citizens and law enforcement community of this area.

6. How did you determine there was only one source for the product or service? Provide information on the research that was performed to locate suppliers for this product(s) or service(s). (Please furnish names, addresses and other documentation).

Because it was clear that Priors was entering the last phase of lifecycle, there were a number of vendors contacted in 2012. The cost of these systems was unrealistic for both the County and City. For example, New World Systems was \$2,108,880 for the complete system, with maintenance costs approximately \$300,000 yearly. Since we are an upgrade client, Tiburon is discounting the price of the system \$1,072,972 from what they would charge a new client for the software, because they consider the move from their old Priors product an upgrade to their replacement product, Total Enforcement.

See addendum #2 for quotes from New World Systems and Tiburon

7. What product supplier or service provider has your Department used until now to satisfy similar requirements?

The Tiburon Priors RMS has been in use since 2002 to present.

Additional comments attached.

Numerous hours have been invested in the research of the most cost-effective implementation of an RMS system. The department has invested resources including personnel hours and travel costs specific to identifying the RMS best suited to the needs of the department at a reasonable cost to the taxpayers. Specific attention was placed on the timeliness of implementation for the system. Tiburon can upgrade the RMS as they are the sole owner of the copyright to the Tiburon suite of software applications (Priors, Dispatch Now) in the most timely manner.

See addendum #3 attached.

Dennis W. Blaney - Administrative Executive
for Enriqueta Kiki Vigil - Sheriff
Signature of Department Head

08-10-2015
Date

(Attach Quote and Use Additional Sheets As Necessary)

**This form is used by Purchasing Department to determine if a "Sole Source" procurement criterion is met. Completing this form does not guarantee approval of this type of procurement.

ADDENDUM # 1

DispatchNow CAD / Total Enforcement RMS Integration

CAD Events are sent to RMS at the configured status trigger points, for example an event can be sent at Dispatch and again at Cleared or any other status points.

CAD Event Information Sent to TE RMS

- CAD Event General Information
 - CAD Sequence Number
 - CAD Case Numbers
 - CAD Event Date/Time
 - CAD Event Agency
 - CAD Event Type
 - CAD Event Disposition
 - CAD Event Priority
 - CAD Event Location
 - CAD Event Zone
- CAD Event Statuses
 - Creation Date/Time
 - Dispatch Date/Time
 - On Scene Date/Time
 - Completed (Cleared) Date/Time
- CAD Event Caller
 - Name
 - Address
 - Phone #
- Units
 - Assigned Units & Personnel
 - Primary Unit & Personnel
 - Unit Statuses
- CAD Notes
 - User Name
 - Date/Time
 - Notes
- Involved Persons
 - Involvement
 - Name
 - Involved Person DOB
 - Height
 - Weight
 - Eye Color
 - Gender
 - Address
 - Phone #

- Involved Vehicles
 - License Plate
 - License Type
 - State
 - Registration Year (Plate Expiration)
 - Production Year
 - Color
 - VIN
 - Make
 - Model
 - Registered Owner
- Property
 - Name
 - Type
 - Category
 - Make
 - Model
 - Serial #
 - Color
 - Size
 - Quantity
 - Est Value
 - Description

CAD Query of RMS Data

CAD can be configured to execute Persons and Vehicle queries in RMS at the same time as running State queries.

Supported CAD to RMS Queries:

- Query of Master Persons (including Photos)
- Query of Master Vehicles
- Query of Master Locations

Shared Resource Module

CAD and RMS share certain code tables to avoid duplicate entry of configuration data between CAD & RMS.

Shared Configuration:

- Personnel
- Agencies

ADDENDUM #2



TotalEnforcement Law Records Management System

For

Las Cruces, NM

5/12/2015



PRICE SUMMARY

Product	Price
Total Enforcement RMS Software Licenses	\$602,750.00
Total Enforcement RMS Interface Licenses	\$64,780.00
Total Enforcement RMS Services	\$904,441.76
<i>Subtotal</i>	<i>\$1,571,971.76</i>

TOTAL PRICE	\$1,571,972
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ONE TIME DISCOUNT	\$1,072,972
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TOTAL PRICE AFTER DISCOUNT	\$499,000
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Maintenance (Help Desk & Software Updates) **

** Warranty not included.

** Does NOT include support and upgrades to Hardware, Operating system and 3rd party Software

Item	Price
Maintenance - Year 1	\$152,535
Maintenance - Year 2	\$160,162
Maintenance - Year 3	\$168,170
Maintenance - Year 4	\$176,578
Maintenance - Year 5	\$185,407

Confidential and Important Notification

The pricing and scope provided herein are estimates only based on the information in Tiburon's possession at the time of issuance. As such, the price is subject to change based upon further review and finalization of the precise scope.

Payment Schedule

- 25% Upon Tiburon receipt of signed acceptance of this Proposal.
- 20% Upon completion of Task 1 Project Initiation.
- 20% Upon completion of Task 4 Project Schedule
- 20% Upon completion of Task 10 Application Training
- 15% Upon completion of Task 13 Cutover

Note: No scheduling of resources will occur until after the first payment milestone is paid and all outstanding accounts receivable payments have been made. This Proposal may be cancelled at Tiburon's discretion upon written notice to Client if the first payment milestone is not paid when due.

